## a sub-fund of SICAV BL



Fund Fact Sheet 29/12/2023

### Asset Class

Equities US, Small & Mid Cap

#### **Fund Characteristics**

AUM	USD 664,5 mn
Launch date	13/11/2015
Oldest share class (B)	LU1305478775
Turnover (2023) <sup>1</sup>	14%
Reference currency	USD
Hedged share class	EUR
available in	
Legal structure	SICAV, UCITS
Domicile	Luxembourg
European Passport	Yes
Countries of registration	AT, BE, CH, DE, DK, ES,
-	FI, FR, GB, IT, LU, NL,

#### **Representative Market Index**

MSCI US Small & Mid Cap NR USD

#### **Fund Manager**

Henrik Blohm joined BLI - Banque de
Luxembourg Investments in 2014. He is
responsible for U.S. small and mid-cap
investments and launched the BL American
Smaller Companies Fund in November 2015.
He has a business studies degree from the
University of Innsbruck and the San Diego State
University, with a specialization in Banking and
Finance. Following a two-year bank internship at
a German bank in Luxembourg, Henrik started
his professional career as a fund manager at
BCEE Asset Management in November 2010.

#### **Management Company**

BLI - Banque de Luxembourg Investments 16, boulevard Royal L-2449 Luxembourg Tel: (+352) 26 26 99 - 1 www.bli.lu

#### **Dealing & Administrator Details**

UI efa S.A.	
Tel	+352 48 48 80 582
Fax	+352 48 65 61 8002
Dealing frequency	daily <sup>2</sup>
Cut-off time	12:00 CET
Front-load fee	max. 5%
Redemption fee	none
NAV calculation	daily <sup>2</sup>
NAV publication	www.fundinfo.com

#### Investment policy

The fund's objective is to generate long-term capital gains by investing primarily in quality American small and mid-cap companies that have a sustainable competitive advantage. Companies with a market capitalisation of less than \$30 billion are considered for investment. The fund aims to generate higher risk-adjusted returns than its benchmark universe over a full market cycle.

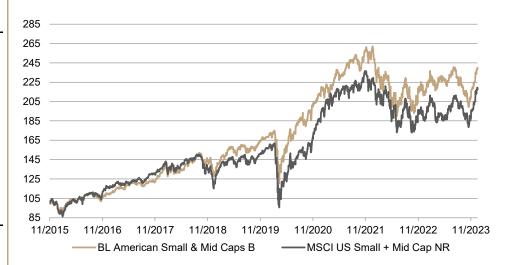
A minimum of 30% of the fund's assets will be invested in sustainable assets.

The fund manager implements an active strategy based on solid convictions.

#### Key features

- An active, fundamental, conviction-based approach (40 to 60 stocks), purely bottom-up and oriented towards the long term;
- A portfolio of quality North American small and mid-cap companies offering access to the most dynamic segment of the US equity market;
- Constant attention is paid to the quality of the fundamentals and the valuation of the companies included in the portfolio;
- Integration of ESG factors at different stages of the investment process (exclusions, analysis, valuation, monitoring of controversies, voting policy and engagement);
- Non-benchmarked management resulting in significant deviations from the initial investment universe;
- · Low turnover.

NO. SE. SG. PT



Performance		2023	2022	2021	2019
Fund (B shares)		11,4%	-18,1%	22,5%	26,9%
MSCI US Small + Mid NR USD		15,6%	-17,7%	22,4%	19,0%
Performance	1 month	3 months	6 months	1 year	since
					launch <sup>3</sup>
Fund (B shares)	8,5%	11,1%	1,0%	11,4%	139,0%
MSCI US Small + Mid NR USD	9,3%	13,0%	7,4%	15,6%	115,0%
Annualised		3 months	6 months	1 year	since
Volatility					launch <sup>3</sup>
Fund (B shares)		17,2%	16,7%	16,3%	17,8%
MSCI US Small + Mid NR USD		21,4%	18,7%	19,0%	21,3%

The market index (MSCI US Small & Mid Cap Net Return) is shown in the performance chart as well as in the performance tables above for performance measurement purposes only and it should under no circumstances be considered as an indication of a specific investment style or strategy.

Investors are also invited to consult the performance chart disclosed in the key investor document of the sub-fund.

<sup>&</sup>lt;sup>1</sup> min (purchases, sales) / average of net assets

<sup>&</sup>lt;sup>2</sup> Luxembourg banking business day

<sup>&</sup>lt;sup>3</sup> since 16/11/2015

## a sub-fund of SICAV BL



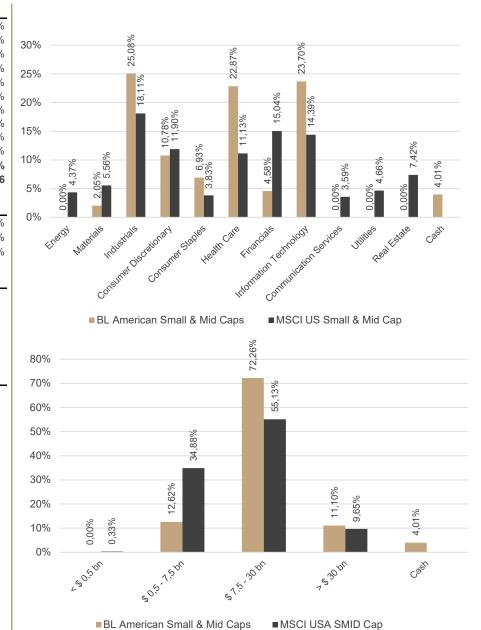
Current Portfolio 29/12/2023

Top Holdings	
Resmed	3,5%
Verisk Analytics	3,3%
Tyler Technologies	3,2%
Siteone Landscape Supply	2,7%
Ansys	2,7%
Pool	2,6%
Idexx Laboratories	2,6%
Waters	2,6%
Msci	2,5%
Equifax	2,5%
Weight of Top 10	28,1%
Number of holdings	46
Asset Allocation	
United States	96,0%
Canada	0,0%
Cash	4,0%
New Investments in December	

# Investments sold in December

no transactions

Exponent Inc



Investor Type	Clean Share	Elegibility restrictions	Share class	Currency	Hedging	Income	Mgmt fees	On-going Charges	SRI	ISIN	Bloomberg ticker
Retail	No	No	Α	USD	No	Dis	1,25%	1,41%	5	LU1484763229	BLEFBAU LX
Retail	No	No	В	USD	No	Cap	1,25%	1,41%	5	LU1305478775	BLAMSCB LX
Retail	No	No	B Eur Hedged	EUR	Yes	Cap	1,25%	1,41%	5	LU1305478932	BLASBEH LX
Retail	Yes	Yes	AM	USD	No	Dis	0,85%	1,02%	5	LU1484763575	BLASCAM LX
Retail	Yes	Yes	BM	USD	No	Cap	0,85%	1,02%	5	LU1484763658	BLASCBM LX
Retail	Yes	Yes	BM Eur Hedged	EUR	Yes	Cap	0,85%	1,02%	5	LU1484763732	BLASBME LX
Inst.	No	Yes	BI	USD	No	Cap	0,60%	0,73%	5	LU1484763815	BLASCBI LX
Inst.	No	Yes	BI Eur Hedged	EUR	Yes	Сар	0,60%	0,74%	5	LU1867116706	BLASBIH LX

## a sub-fund of SICAV BL



## Management Report

29/12/2023

The Santa Claus rally kept on moving forward over the last weeks of December and delivered a welcome Christmas present for investors. The global equity rally, which began on October 28, has led to a stunning mid-high teens return for large cap indexes, 20%-ish returns for mid-cap indexes and 23%-ish returns for small cap indexes, with no meaningful difference between growth and value (they both rallied spectacularly).

In December, the BL-American Small & Mid Caps Fund (retail share class capitalization net of fees in USD) underperformed its Benchmark, the MSCI US Small + Mid Cap NR USD Index, by 0,78%. In absolute terms, the fund showed a positive performance of 8,54%.

During the month we completed the purchase of a position in IDEX Corporation, a diversified manufacturer of industrial, life sciences and safety products with a track record of supplementing organic growth with bolt-on acquisitions at attractive returns. IDEX owns a collection of moat businesses that tend to be leaders in their niche end markets, typically holding the number-one or -two market share. A common theme across the businesses is that they specialize in making highly engineered mission-critical equipment that performs a vital function where the cost of failure is high but typically constitutes a small part of the customer's total bill of materials. This aspect contributes to IDEX's moat through customer switching costs and allows the firm to command premium pricing. IDEX has limited competition from major global industrial players due to the relatively small size of their end markets. Management has a solid track record of capital allocation and historically has been able to boost sales growth through acquisitions without diluting operating margins or profitability. IDEX generates average ROICs through the economic cycle in the upper teens, roughly double our estimated cost of capital for the firm. The company enjoys a strong competitive position across a variety of niche markets with high barriers to entry, and we believe that IDEX is well positioned to continue outearning its cost of capital in the future.

The top 5 contributors in the month were Ansys, Idexx Laboratories, Bio-Techne, Waters and SiteOne. The top 5 detractors were Verisign, Manhattan Associates, Church & Dwight, Aptargroup and Verisk.

## a sub-fund of SICAV BL



## **Investment Approach**

#### **Investment Principles**

#### **Avoid Losses**

Avoiding a big loss on an investment is more important than realising extraordinary gain.

#### Focus on Quality

We seek companies enjoying a sustainable competitive advantage.

#### Valuation: the concept of margin of safety

The price paid for an investment determines its potential return.

#### **Master Investment Risks**

Risks arise when the parameters of an investment are not properly understood.

#### **Active Management**

The market reference is solely used for the principle of performance measurement. The portfolio structure may deviate from that of its reference index.

#### **Equity Investment Approach: Business-Like Investing**

#### Rationale

We consider an equity investment as a long-term participation in a quality business. As a consequence, we need to make sure that the companies we invest in are able to compete successfully in their line of business, ensuring high levels of profitability and strong free cash-flow generation.

#### Quality

In the first step of our investment process, we perform an in-depth review of the targeted company's business model in order to identify its sustainable competitive advantage. A competitive advantage makes it stand out and creates entry barriers for competitors.

In the second step we analyse whether the competitive advantage translates into recurrent free cash flow. We put a special emphasis on the analysis of the maintenance capex requirements of the targeted companies to make sure that the cash flow generated is not absorbed by investment needs to sustain the company's current business operations.

In the third step, we focus on the strength of the management team and analyse how the targeted company uses its capital and manages its balance sheet. Company management has to consider investment in current business activities, development of new activities, takeovers, dividend payments, stock buybacks or debt repayments.

Only companies that meet our investment criteria are considered for inclusion in our portfolios. This may lead to significant deviations from the relevant market index.

#### Valuation

Even investments in quality companies may result in significant capital losses if the price paid for the investment is too high. To avoid this pitfall, we determine a fair value for each targeted company prior to investing. This fair value is based on the company's normalised free cash flow and serves as reference point for our buy and sell discipline.

### Portfolio characteristics

BL American Small & Mid Caps portfolio consists of 40 to 60 small- and mid-sized companies (maximum market cap USD 25bn) that have been selected on the basis of the quality of their fundamentals and their valuation.

The structure of the fund's market reference index does not play any role in the portfolio's construction: the portfolio structure is the outcome of the addition of individual bottom-up investment opportunities. The weight given to each security in the portfolio is a function of its valuation level, stock liquidity and our degree of conviction in the investment thesis.

Owing to our quality investment style, the fund's sector allocation is geared towards consumer discretionary, consumer staples, health care, industrials, technology and materials sectors. Conversely, in sectors like financials, utilities or telecoms, we find few - if any - companies that meet our investment criteria. BL American Small and Mid Caps is a pure equity fund: the fund manager does not time the market and the cash level within the portfolio is maintained at a minimum.

## a sub-fund of SICAV BL



## **Legal Information**

This document is issued by BLI - Banque de Luxembourg Investments ("BLI"). It refers directly or indirectly to one or more financial products (the "Financial Product") and constitutes a marketing communication within the meaning of Regulation (EU) 2019/1156 of 20 June 2019 on facilitating cross-border distribution of collective investment undertakings. Economic and financial information contained in this publication is provided for information purposes only based on information known at the date of publication. This information does not constitute investment advice, an investment recommendation or a solicitation to invest and should not be understood as legal or tax advice. No warranty is given as to the accuracy, reliability, timeliness or completeness of this information.

BLI draws the attention of any recipient of this document on the need to use with the utmost caution all information relating to a Financial Product, in particular that relating to the performance of such Financial Product:

□Where applicable, any scenarios relating to future performance in this document are an estimate of such future performance based on evidence from the past on how the value of this Financial Product varies and/or current market conditions. They are not an exact indicator and what you will get will vary depending on how the market performs and how long you keep the Financial Product.

□Conversely, the past performance of the Financial Product does not predict its future returns.

In general, BLI does not assume any responsibility for the future performance of these Financial Products and will not be liable for any decision that an investor may make based on this information. Interested persons should ensure that they understand all the risks inherent in their investment decisions and should refrain from investing until they have carefully assessed, in collaboration with their own advisors, the suitability of their investments to their specific financial situation, in particular with regard to legal, tax and accounting aspects.

They must, moreover, consider all the characteristics and objectives of the Financial Product, in particular where it refers to sustainability aspects in accordance with Regulation (EU) 2019/2088 of the European Parliament and of the Council of 27 November 2019 on sustainability-related disclosures in the financial services sector.

Subscriptions in a Financial Product are only permitted on the basis of its current prospectus, Key Information Document (KID) and the latest annual or semi-annual report (the "Documents"). The Documents are available free of charge at BLI's registered office at regular business hours. All the Documents, including the sustainability information and the summary of investor's rights, are available on BLI's website at www.bli.lu

Any reproduction of this document is subject to the prior written consent of BLI.

#### Specific Information concerning MSCI Data:

All MSCI data is provided "as is". Neither MSCI nor any other party involved in or related to compiling, computing or creating the MSCI data makes any express or implied warranties or representations with respect to such data (or the result to be obtained by the use thereof) and all such parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability or fitness for a particular purpose with respect to any such data. Without limiting any of the foregoing, in no event shall MSCI, any of its affiliates or any third party involved in or related to compiling, computing or creating the data have any liability for any direct, indirect, special punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages. No further distribution or dissemination of the MSCI data is permitted without MSCI's express written consent.

### Specific Information concerning GICS Data:

The Global Industry Classification Standard ("GICS") was developed by and is the exclusive property and a service mark of MSCI Inc. ("MSCI") and Standard and Poor's, a division of The McGraw-Hill Companies, Inc. ("S&P") and is licensed to use by Banque de Luxembourg S.A.. Neither MSCI, S&P nor any third party involved in making or compiling the GICS or any GICS classifications makes any express or implied warranties or representations with respect to such standard or classification (or the results to be obtained by the use thereof), and all such parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability and fitness for a particular purpose with respect to any of such standard or classification. Without limiting any of the foregoing, in no event shall MSCI, S&P, any of their affiliates or any third party involved in making or compiling the GICS or any GICS classification have any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if noticed of the possibility of such damages.

### Specific Information for Switzerland:

Legal documentation of the fund may be obtained, free of charge, at the offices of the Swiss representative, CACEIS (Switzerland) S.A.,7-9, Chemin de Précossy, CH-1260 Nyon, Switzerland, in accordance with the provisions of the Swiss Collective Investment Schemes Act of 23 June 2006 ("CISA"). The SICAV has appointed Banque CIC (Suisse) SA, Marktplatz 13, CH-4001 Bâle, Switzerland to act as paying agent for Switzerland. The present document may be distributed to Swiss qualified investors.

#### Specific Information for France:

The present document may be distributed to French professional investors.